



EL DORADO COUNTY CHAMBER OF COMMERCE'S

Voice of Business

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UCAN Chambers Meet with Legislators, Launch 2019 State Policy Agenda

The last several weeks have been busy ones for the United Chamber Advocacy Network (UCAN), a coalition of local chambers of commerce united to advance their members' priorities before the California State Legislature.

On February 25, over 60 local chamber leaders presented UCAN's 2019 State Policy Agenda to state legislators - Assemblymembers Frank Bigelow, Ken Cooley and Kevin Kiley and Senator Jim Nielsen - and assembled at the offices of the California Dental Association, overlooking the State Capitol Building in downtown Sacramento.

The agenda directly reflects the priorities identified by individual chamber members survey in late December and is remarkably similar to the 2018 member survey - except for two new concerns - affordable housing and impacts from the recent State Supreme Court's Dynamex decision which narrowed the definition of independent contractors.

Below is a summary of UCAN chamber members' top concerns:

Taxes	71%
Regulatory/environmental compliance	40%
HR/Labor compliance	34%
Overall business climate	33%
Affordable housing	29%
Wage mandates/minimum wage	28%
Dynamex decision	25%

With recent gains by Democrats in both the Assembly and the Senate, it is increasingly important for business oriented interests like UCAN to engage with relatively pro-business Moderate Democrats. To gain greater insights into the "Mod Dem" caucus, UCAN invited Sacramento political consultant David Townsend to speak to the assembled business leaders. Townsend has advised the Mod Dem Caucus for several years and informed the UCAN chamber leaders that many of the new legislators must establish relationships with their constituents in the local districts and, as a result, local chambers of commerce have a unique opportunity to amplify the voice of small business in the legislature.

Elk Grove Chamber leaders met a few weeks later with State Senator Richard Pan and his staff at his State Capitol office. Mr. Townsend, among others has indicated that the Senate may be the more moderate of the two houses in the 2019-20 legislature so establishing relationships with moderate Democrats like Sen. Pan is crucial. Sen. Pan was appreciative of the visit and he and his staff were especially interested to learn about UCAN members' position regarding the Dynamex decision.

Most recently, leaders from UCAN chambers met with Lt. Governor Eleni Kounalakis at her office in the State Capitol, at the recommendation of Assemblyman Ken Cooley. Local chamber leaders presented the Lt.



Governor with the 2019 UCAN State Policy Agenda and reviewed some early bill positions on taxes, economic development and Dynamex. Kounalakis, a Sacramento area resident, encouraged UCAN leaders to continue to engage members of the legislature and shared her priorities relative to economic development and small business - which include working with Governor Newsom to open California to additional foreign capital investment.

UCAN chamber leaders are still prioritizing their legislative agenda however UCAN has taken an "oppose unless amended" position on Assembly Bill 5 by Assemblymember Lorena Gonzalez, which essentially codifies the court's narrow definition of independent contractor. Gonzalez is currently meeting with individual groups that are seeking specific "carve outs" within the legislation including physicians, insurance brokers and others.

UCAN's primary concern is for impacts to small business operations that utilize independent contractors as part of their daily business operations. UCAN's stated priority is to include language "that allows small businesses, start-ups, and non-profits with the ability to contract for work directly associated with primary business activity, allowing flexibility to manage workforce in good times and bad."

His concern is reflected by a local chamber member who elaborated on their concern in the recent UCAN member survey:

"Many of my small/medium sized business clients have used independent contractors for years and are now faced with the possibility of either stopping using ICs or having to hire them as full time employees. This WILL have a detrimental effect on many of my clients."

Several initial UCAN policy positions are outlined below:

Dynamex - Independent Contractor Status

AB 5 (Gonzalez) Oppose unless amended
Would codify much of Dynamex State Supreme Court decision

AB 71 (Melendez) Support
Would codify pre-existing standards under Borello

SB 238 (Grove) Support
Potentially clarifies portions of Borello and Dynamex

Taxes

SB 200 (Monning) Oppose
Water tax to fund drinking water improvement in select CA communities

SB 669 (Caballero) Support
Establishes CA Safe Drinking Water Fund using surplus funds

SB 522 (Hertzberg) Oppose
Seeks to implement sales tax on services

Regulations

AB 312 (Cooley) Support
Requires each agency to review regulations and identify duplicative and/or outdated

AB 196 (Gonzalez) Oppose
Expands family leave program to 100% wage replacement, under \$100K a year

AB 555 (Gonzalez) Oppose
Expands existing 3-day sick leave to 5 days for all employers w/o phase in or reforms

Business Climate

AB 906 (Cooley) Support
Requires GO-BIZ to develop statewide economic development strategy

To review the 2019 UCAN State Policy Agenda, please visit www.amgroup.us/ucan.

Please watch for additional updates in the coming weeks outlining UCAN legislative priorities and what you can do to support them.

UCAN - the United Chamber Advocacy Network is comprised of the following chamber of commerce organizations: El Dorado County Chamber Commission; Elk Grove Chamber Commerce; Folsom Chamber of Commerce; Rancho Cordova Chamber of Commerce; Roseville Area Chamber of Commerce

Chamber PAC Endorsement for State Senate

The El Dorado County Chamber of Commerce Political Action Committee (FPPC # 1341257) has announced their endorsement of current Assemblyman Kevin Kiley for the State Senate seat recently vacated by Ted Gaines.

The endorsement is given to the candidate who is most closely aligned with the Chamber of Commerce mission statement: To advocate for and promote a strong, healthy and diverse business community to preserve and strengthen the quality of life in El Dorado County.

The County Chamber is a leading business organization for promoting economic strength and serving as a unified voice of business throughout the county. As one of the largest Chambers in the region, we bring business interests to the forefront of civic and community leaders agendas, inspiring economic development projects, important public policy issues and business growth.



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Welcome New Members



Tricia Vogt, Trisha V Photography; Clara Yang Attorney at Law; Linda Lewis, The Medicine Horse Project; Kelly Jensen, Bark to Barn Pet Sitting; Lee Ann Flaherty, Foottraffic; Krista Bulford, WET River Trips.

For information on these businesses, please visit www.eldoradocounty.org/Findabusiness

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Placerville, CA 95667-5708 El Dorado Hills, CA 95762-4231

MAY 2019 COMMUNITY CALENDAR

Community Observatory
Folsom Lake College-El Dorado Center, Campus Dr. Free. (530) 642-5621 or communityobservatory.com

Gold Rush Barbershop Chorus & Quartet
Tuesday Evenings, 7:00 p.m. First Christian Church of Placerville, 2687 Aandler Rd. (530) 680-8844 or www.goldrushchorus.org

Apple Jacks & Jills Square Dance & Line Dance Club
Wednesday Evenings, 6:30 p.m. at Hangtown Grange, 2020 Smith Flat Road, Placerville. (530) 621-1830 or (916) 933-2790.

Main Street Strollers Square Dance Club
Thursday Evenings, 6:30 p.m. at I.O.O.F Hall, 467 Main Street, Placerville. (530) 677-7961, mainstreetstrollers@gmail.com

Placerville Raceway May 04, Point Race #4; May 11, Point Race #5; www.placervillespeedway.com

UCCE/El Dorado County Master Gardner Classes
May 4 Making Worms Work for you, Sherwood Demonstration Garden, Folsom Lake College, 6699 Campus Dr, Placerville. 9 a.m. - 12

May 8 Houseplants, Cameron Park Community Center, 2502 Country Club Dr. 9 a.m. - Noon

May 11 2nd Saturday Open Garden Day – Edible Flowers & Herbs, Shade Structures & Critter Control. Succulent Garden open for questions. Sherwood Demonstration Garden, Folsom Lake College, 6699 Campus Dr, Placerville. 8 a.m. - Noon

May 18 Water Resilient Gardening, Government Center Hearing Room Building "C", 2850 Fairlane Ct., Placerville 9 a.m. - 12

Farmers Markets
Saturday 8 a.m. - noon - Placerville - Ivy House Parking Lot, beginning May 4th
Wednesday 8 a.m. - noon - Cameron Park - Burke's Junction, beginning May 15th
Sunday 8 a.m. - 1 p.m. - El Dorado Hills Town Center, beginning May 19th
For more information call 530-622-1900 or visit www.eldoradofarmersmarket.com

American River Conservancy May events:
May 2 & 9 CalNaturalist Course, 6 p.m. - 8:30 p.m.
May 4 Wakamatsu Open Farm Days, 10 a.m. - 2 p.m., \$10 per vehicle
May 11 El Dorado Ranch Excursion 9 a.m. - 1 p.m. \$5/ members, \$10/non-members
May 16 Yoga in the Park, 5:30 p.m. - 6:30 p.m., \$5/members, \$10/non-members
May 17 Cronan Moonlight Hike, 8 p.m. - 9:30 p.m., \$5/ members, \$10/non-members
May 18 Wakamatsu Historical Public Tour, 10 a.m. - Noon, \$10 adults/\$5 children
May 18 Flower Photography Tricks, 1 p.m. - 5 p.m., \$65 members/\$75 non-members
May 19 Cronan Ranch Hikes, 8:30 a.m. - 11:00 a.m., \$5/ members, \$10/non-members
May 25 Taylor Faye's Totally Terrific Terrestrial Plant Trail Talk, 10 a.m. - 2:30 p.m., \$5/members, \$10/non-members Please call for meeting location. 530-621-1224, julie@arconservancy.org, arconservancy.org

Haunted Hangtown Ghost Tours Fridays and Saturdays. (530) 748-0435 or hauntedhangtownghosttours.com/tours/

May 1 Trucks & Tunes 5:00 p.m. - 8:30 p.m. Christa McAuliffe Park, 2400 Merrychase Dr, Cameron Park. www.cameronpark.org/events/trucks-tunes/

May 2 Women's Fund of El Dorado Grants Gala 5:00 p.m. El Dorado County Fairgrounds, Forni Building, 100 Placerville Dr. \$35. 530-622-562, womensfundel dorado.org

May 2, 3 & 4 Shakespeare Club Rummage Sale & Plant Sale 8 a.m. (Plant Sale only Sat, May 12) Placerville Shakespeare Club, 2940 Bedford Ave. 530-677-1134, www.placerville-shakespeare.com

May 3 thru June 09 Olde Coloma Theatre Presents "A Lady's Wager" or All Bets are Off, oldecolomatheatre.org or (530) 626-5282

May 3, 4 & 5 Imagination Readers Dinner & Theater Presents "Greater Tuna" Smith Flat House, 2021 Smith Flat Road, Placerville. www.imaginationtheater.net

May 3 Outdoor Movie Night 8 p.m. Steven Young Amphitheater. edhtowncenter.com/upcoming-events/calendar/

May 4 4th Annual Kids Expo 10 a.m. - 2 p.m. El Dorado County Fairgrounds, 100 Placerville Dr. Choices for Children, 530-676-0707.

May 4 Clarksville Day 2019 10 a.m. Entry is free. Suggested donations of \$5.00/adult & \$2.00/child. (916) 933-3173 • edhhistory.org

May 4, 11, 18 & 25 Pizza Factory Karaoke Night 6:30 p.m. - 10:30 p.m. 1242 Broadway, Placerville. (530) 626-3034 www.facebook.com/placerville.pizza.factory

May 4 13th Annual Hangtown Hold'em 3 p.m. Mother Lode Lions Hall, 4701 Missouri Flat Road. \$60 Buy-in. Reserve your spot (530) 621-5885, www.eldoradocounty.org

May 4 & 5 Garden of the Hills Home Tour & Crafts Fair Sat. 10 a.m. & Sun. 11 a.m. - \$27 for adults, \$10 for children 12 and under. www.sierrafoothills.assistanceleague.org, 916-549-3869, imdamessenger@yahoo.com

May 5 Cinco de Wino @ Fenton Herriott 11 a.m. - 5 p.m. Fenton Herriott Vineyard, 120 Jacquier Ct. Free event. www.fentonherriott.com/events.htm

May 5 & 19 El Dorado Depot -El Dorado Western Railroad Rides 11 a.m. Departs from Oriental Street. (530) 409-8473, museum.edcgv.us/el-dorado-western-railroad

May 5 Bingo at the Elks Lodge Shingle Springs 1:45 p.m. - 4:30 p.m. 3821 Quest Ct, Shingle Springs. (530) 672-9120, www.placervilleelks.org

May 7, 14, 21 & 28 Bingo 5 p.m. Pollock Pines/Camino Community Center, 2675 Sanders Dr. (530) 647-8005, pollockpines.org

May 10 Placerville Chapter - Ducks Unlimited Banquet 5 p.m. - 11 p.m. El Dorado County Fairgrounds, 100 Placerville Dr, www.ducks.org

May 10 Music in May at the Elks Lodge 5 p.m. 3821 Quest Ct, Shingle Springs. (530) 672-9120, www.placervilleelks.org

May 11 A Taste on Main 1 p.m. - 4 p.m. Historic Main Street Placerville by the bell tower. www.edhsCougarMusic.com

May 11 & 12 16th Annual El Dorado Hills Art, Beer & Wine Festival 11 a.m. - 5 p.m. El Dorado Hills Town Center, entry is free, taste beer & wine \$30. www.eldoradohillsartfestival.org, 916-933-1335

May 12 & 26 Shingle Springs Depot -El Dorado Western Railroad Rides 11 a.m. Departs from 4241 Mother Lode Dr. (530) 409-8473, museum.edcgv.us/el-dorado-western-railroad

May 13 Amgen Bike Tour - Folsom to South Lake Tahoe - Men's Stage 6. 10 a.m. - Noon thru Main Street Placerville, amgentourofcalifornia.com

May 17 Mission to Honor Veterans - A Virtual Honor Flight 9 a.m. Foothills Church. 530-957-9549, phoebie.carcot@rhf.org, www.facebook.com/Mission-to-Honor-Veterans-317476039114570/?modal=admin_todo_tour

May 17 Wine Tasting & Awards Presentation 6:30 p.m. - 9 p.m. El Dorado County Fairgrounds, 100 Placerville Dr. \$35.00 per person. eldoradocountyfair.org/commercial-wine.html or 530-621-5860

May 18 Pollock Pines Community Flea Market 8 a.m. - 3 p.m. El Dorado Savings Bank parking lot, 6252 Pony Express Trail. www.pollockpines-caminorotary.org

May 18 Stagecoach Rides Noon, Weather permitting. Davey "Doc" Wiser & Crew. Placerville-downtown.org

May 18 Third Saturday Art Walk 5 p.m. - 9 p.m. Historic Downtown Placerville (530) 672-3436, Placerville-downtown.org

May 18 Back the Badge with Boots & Bling 5 p.m. - 10 p.m. Saurel Vineyards, 1100 Cold Springs Road, Placerville. www.thrivewith1035.org or (530) 4US-1035

May 18 Live On Drive On Car Show 9 a.m. - 3 p.m. El Dorado Hills Town Center, Market Place Parking West near Starbucks! edhtowncenter.com/upcoming-events/calendar

May 19 Cantare Chorale presents Tapestry of Love 4 p.m. Placerville Seventh-Day Adventist Church, 6831 Mother Lode D.. Adults \$15/Students \$12. www.cantarechorale.com or at the door

May 19 Hangtown Car Show 9 a.m. Historic Main Street, Placerville. Free. Info and pre-registration to show a car, call Mike at 530-622-1731

May 19 Gold Country Run Half Marathon & 5K 7 a.m. - 10 a.m. El Dorado Hills Town Center. edhtowncenter.com/upcoming-events/calendar/

May 19 Apple Blossom Bike Tour 7 a.m., www.appleblossombiketour.com/Welcome.php or 530-417-2857
May 23 El Dorado County Chamber Mixer 5:30 p.m. - 7:30 p.m. Hosted by Mira Flores Winery, 2120 Four Springs Trail, Placerville (530) 621-5885. www.eldoradocounty.org.

May 25 Welcome to Summer at the CSD Pool Noon - 5 p.m. Cameron Park Community & Aquatic Center, 2502 Country Club Dr., 530-677-2231, www.cameronpark.org

May 25 Gold Bug Park Priest Mine Tours 10 a.m. Take a walk into Gold Rush history in the rarely seen Priest Mine. www.goldbugpark.org or 530-642-5207

May 25 Madrona Vineyards Annual Open House 11 a.m. - 4:00 p.m. 2560 High Hill Road, Camino. \$13/\$15 at the door. www.MadronaVineyards.com, 530-644-5948, kathleen.leavitt@madronavineyards.com

May 27 14th Annual Memorial Day Observance 11 a.m. EDC Veterans Monument, County Government Center, 360 Fair Lane at Ray Lawyer Drive, Placerville. Friends of the Veterans Monument Inc. 530-626-7762

May 29 Cherry Blossom Time Fashion Show 11 a.m. - 2:30 p.m. Placerville Shakespeare Club, 2940 Bedford Ave. \$30. 530-344-9253, www.placerville-shakespeare.com/

For more information on these and other events, visit www.visiteldorado.com Event date, time, cost or locations are subject to change. Prior to attending an event please confirm the information.

Meetings:

- May 02** Chamber Diplomats, noon, Chamber
- May 02** Board of Directors, 5:00 p.m., EDCOE
- May 08** Luncheon, Red Hawk, Henry's Steakhouse, 11:30 am
- May 09** Joint Chambers, 7:30 a.m., EDCOE
- May 15** Ag Council, 7:30 a.m., Ag Building
- May 23** Mixer, Mira Flores Winery, 5:30 pm

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By choosing local and independent businesses for your services, shopping, dining and other needs, you not only get real value and personal service, you're helping:

BUILD COMMUNITY! The casual encounters you enjoy at neighborhood-scale businesses and the public spaces around them build relationships and community cohesiveness. They're the ultimate social networking sites!

STRENGTHEN YOUR LOCAL ECONOMY! Each dollar you spend at independent businesses returns 3 times more money to your local economy than one spent at a chain (almost 50 times more than buying from an online mega-retailer) — a benefit we all can bank on.

SHAPE OUR CHARACTER! Independent businesses help give your community its distinct personality.

CREATE A HEALTHIER ENVIRONMENT! Independent, community-serving businesses are people-sized. They typically consume less land,

carry more locally-made products, locate closer to residents and create less traffic and air pollution.

LOWER TAXES! More efficient land use and more central locations mean local businesses put less demand on our roads, sewers, and safety services. They also generate more tax revenue per sales dollar. The bottom line: a greater percentage of local independent businesses keeps your taxes lower.

CHOICES! A wide variety of independent businesses, each serving their customers' tastes, creates greater overall choice for all of us.

CREATE JOBS AND OPPORTUNITIES! Not only do independent businesses employ more people directly per dollar of revenue, they also are the customers of local printers, accountants, wholesalers, farms, attorneys, etc., expanding opportunities for local entrepreneurs.

GIVE BACK TO YOUR COMMUNITY! Small businesses donate more than twice as much per sales dollar to local non-profits, events, and

teams compared to big businesses.

INCREASE WEALTH OF RESIDENTS! The multiplier effect created by spending locally generates lasting impact on the prosperity of local organizations and residents.

GET GREATER VALUE! Reader surveys by the Consumers Union repeatedly show independent businesses beating their chain competitors in overall customer satisfaction.

ENHANCE LOCAL DEMOCRACY! Local ownership of business means residents with roots in the community are involved in key development decisions that shape our lives and local environment.

ENHANCE HEALTH OF RESIDENTS! Research shows a strong correlation between the percentage of small locally-owned firms and various indicators of personal and community health and vitality.

Documentation for all factual assertions published at AMIBA.net/localhero

June 6, 7, 8, 9 Wakamatsu Farm, Placerville

Celebrate 150 Years of Japanese American Heritage with American River Conservancy during this 4-day festival.

Please plan to join and support this one-time-ever historic & cultural experience.

Four days of exciting and engaging performances are now being finalized. The schedule will be announced a few weeks prior to the festival.

WakamatsuFest150 still needs sponsors, vendors & volunteers

What is Wakamatsu Farm?

- Site of the first Japanese colony in the USA, established June 8, 1969
- Birthplace of the first Japanese American
- Grave site of first Japanese woman and immigrant in the USA

www.arconservancy.org/wakafest150

Come Spend A Day At The Fair! Opening Day July 12 Through July 28

Attend the California State Fair For FREEEEEEEE. It's easy... volunteer 4 hours of your time at our El Dorado County booth sharing stories and experiences about El Dorado County. In exchange for your time, we give you 2 admission tickets and a parking pass. Deadline for signing up to volunteer is Thursday, May 28, 2019. There is a simple form to fill out which is required by the State Fair so they can run a Megan background check on all potential volunteers. If interested, call El Dorado County Chamber of Commerce, 530-621-5885 for further details.



You Can Submit Your Event Online!

Did you know that the Chamber keeps a community calendar of events? El Dorado County events can be submitted to <http://visiteldorado.mhsoftware.com/EditItem.html>

Once approved, your event will appear on the online calendar at www.visiteldorado.com and also printed in the Voice of Business newsletter as space allows.

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*** NEW LOCATION ***
Mother Lode Lions Hall
Registration Starts at 3:00 p.m.
Gaming Starts at 4:00 p.m.